



NexTrust Newsletter 10 Workshops Update

Welcome to our 10th NexTrust Newsletter with the latest news. Four successful and well-attended workshops have now been held to share the results and findings from the NexTrust Project and there are two more planned - see below for details:-

The first NexTrust workshop was held on Thursday April 26th in Wiesbaden, Germany at the Panasonic Marketing Offices, see previous newsletter for full details and photos.

The second was on May 24th in Niel, Belgium, hosted by Tri-Vizor at their offices. The third was on June 19th in conjunction with the NexTrust Industry Board at the beautiful Hotel Clostermanns Hof in Uckendorf and the fourth took place on July 17th at Heathrow, London.

Future Workshops

Tuesday October 9th 2018

Hosted by TX Logistik in Troisdorf, Germany.

This will include the NexTrust FTL Intermodal pilot cases that focus on vertical collaboration between railway operators, carriers and shippers.

Thursday 25th October 2018

Hosted by evofenedex in Zoetermeer, The Netherlands.

This workshop will include pilot case presentations and break-out discussion sessions to discuss legal aspects and barriers to collaboration.

For more information and the agendas please look at our website www.nextrust-project.eu

NexTrust Workshop on Thursday May 24th 2018
TriVizor Offices, Belgium

Steve Rinsler, Managing Director of ELUPEG opened the workshop by describing "The NexTrust Innovative Business Model" including how to collaborate with your competitors or cross sector and the legal, data, trustee, methodology aspects.

2 exciting case studies were then presented interjected with questions and discussion

Pilot Case Study 1: Setup of a Multi Supplier-Multi Retailer platform in Belgium presented by Alex Van Breedam, CEO of TRIVIZOR NV - see the video here for the full story

<https://www.youtube.com/watch?v=fw-ZqPw3-xl&feature=youtu.be>

Pilot Case Study 2: Collaboration of fresh and frozen food shippers across Europe presented by Peter Dehamers, Manager Outbound Logistics from YSCO

If you would like more details of these case studies please contact me
caentomkins@elupeg.com



NexTrust Industry Board Meeting and Workshop, Tuesday June 19th 2018
Hotel Clostermanns Hof, Niederkassel-Uckendorf, Germany

Sarah Leick and Jens Bungart from GS1 Germany have carried out a survey on "How to collaborate in Supply Chain Networks?" They presented their findings based on interviews and surveys of more than 120 European Supply Chain Managers and

have also created an excellent booklet detailing the results. Please contact us if you would like a copy on caretomkins@elupeg.com

Oliver Wittig from Henkel and Ralf Paetzold from CHEP presented the NexTrust Pallet pilot which is the first exploitation measure called "Combining Supply and Disposal" The scope of this pilot is

- to reduce empty miles and CO2 emissions by combining deliveries of finished goods and collections of returnable assets eg pallets
- creating round trips by connecting supplier, transporter, retailer and pooling services provider in a trusted environment
- the focus could be enlarged to upstream suppliers

7 companies were involved with GS1 as the trustee

With coordination, cooperation and collaboration due to the providers using the same truck for deliveries of returnable assets to the supplier and the pooling service provider using empty trucks from finished goods delivery for collection of returnable assets - there are no empty miles and less CO2 emissions. The CO2 saving achieved was around 27%

For more information and to read their white paper on this click on the link below www.nextrust-palletpilot.eu

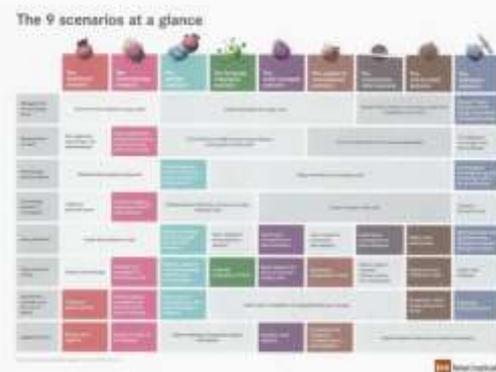
E-commerce pilot ANGEL - – a success story becomes real life

Axel Niessner from ANGEL Last Mile GmbH - a part of FIEGE Group described his innovative system for last mile e-commerce deliveries in Berlin, which is improving delivery rates and increasing customer satisfaction. They are now also collaborating with local newspaper companies as these days there is less demand for physical papers due to online reading, they know the local area and the time slots are suitable which makes them a perfect partner.

This pilot is celebrating its first anniversary and has delivered over 10,000 parcels. The website is <https://send-me-an-angel.de>

Marco Atzberger, EHI Retail Institute was our guest speaker who gave an insight into how retail logistics will develop including results of the scenario study retail logistics 2025.

Nico Kroll, Transwide/Teleroute, Part of ALPEGA Group, presented on ICT Collaboration Enabling Technology including demonstrator prototypes and how they are taken to the market.



**NexTrust Workshop Tuesday July 17th 2018
Premier Inn, Heathrow Airport, London, UK**

This workshop was attended by around 40 people at an airport hotel for convenience. Its focus was on 2 pilot case studies with lively interaction throughout.

Zharko Vasilevski from Mondelez and Mike Bogen from Giventis presented Pilot Case Study 1: Cross-shipper, full truckload (FTL) collaboration in closed loop and round trips (backhauls), and in continuous movements (re-loads); Intermodal Conversion: move full road truckloads to intermodal services

There are around 23 lane matching scenarios that have been identified in this project; some of the companies that are participating are Mondelez, Igloo, Panasonic and Wenzel.

For example Mondelez and Panasonic both have daily loads going south from Switzerland to Leipzig, Germany; they are now collaborating on this lane which saves around 30.3% CO2 and 39.7% vehicle kilometres
Other synergies have been identified beyond the scope of the current project.

"This project is just the beginning - we are looking forward to bigger opportunities in the future" says Zharko Vasilevski from Mondelez

Pilot Case Study 2: Cool Running in Urban Area; London Food Hub presented by Brian Bolam, TGMatrix and Vice Chairman of ELUPEG

Cool Running is a NexTrust pilot project with a vision to drastically reduce emissions and congestion in the Cities of London and Westminster and across the London Urban areas through consolidation of chilled products from more than 500+ suppliers for delivery to approximately 17,000+ retail and catering outlets using full electric trucks. London is one of the most polluted cities and if successful this can be set up in other UK and European cities Brian Bolam, TGMatrix and Vice Chairman ELUPEG - see the video for more information

<https://vimeo.com/254877634>



NexTrust Electric Vehicle Showcased at Cart Marking at The Guildhall Yard, London on July 18th 2018

This year the Worshipful Company of Carmen (who host the Cart Marking) were celebrating their 501st anniversary and the annual Cart Marking Ceremony took place in Guildhall Yard on Wednesday 18th July 2018.

Carman: (1580) *is a man who drives a car (a wheeled vehicle); a carter, carrier.*

This association reflects the transport industry in its many aspects, with the focus on surface transport, including road and rail, goods and passenger.

There were a total of 46 vehicles marked including the NexTrust battery operated, electric refrigerated vehicle which is used to deliver consolidated fresh and chilled food in the City of London.

The Lord Mayor of London was present along with Major Tim Peake who traded in his rocket for Dell Boy's three wheeler!

An good day was had by all!



NexTrust Partners



www.nextrust-project.eu

"Building sustainable logistics through trusted collaborative networks across the entire supply chain"



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