

# NEWSLETTER



Business Collaboration. Delivered

## Date for the Diary

November 3/4th 2011 for the next ELUPEG Group Meeting in Brussels hosted by P&G

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To host a meeting or for more information contact [carentomkins@elupeg.com](mailto:carentomkins@elupeg.com)

## ELUPEG MULTIMODAL TRANSPORTATION MEETING HOSTED BY GRIMALDI GROUP AND LKW WALTER

Grimaldi Group and LKW Walter kindly hosted the ELUPEG June Group Meeting on board their impressive ship on June 20th in the Barcelona sunshine. The delegates enjoyed an excellent dinner on board on the previous evening and many enjoyed the Grimaldi hospitality by staying overnight in the cabins.

The meeting was well attended and kicked off by Mario Massarotti, Managing Director of Grimaldi Logistica España and Johann Grömansberger, Group Division Manager, LKW Walter, describing how important the environment is to them in transportation, how improvements are needed in port efficiency especially in Spain and how regulations should be standardised throughout Europe.



Second up on the excellent programme was Dr Oliver Philipp and Marco Bellucci from Panasonic describing how they are shifting from road to multimodal. They have such a wide product range and consequently they have very diverse and flexible requirements for transportation. Everything was transported by road until 2008 as there were no real alternatives and then the first steps of change were made in 2009 in Europe followed by a major breakthrough and mind change in 2010 when the majority of their volume was shifted to rail and they are continually extending their train network, consolidating and looking for new opportunities in 2011.

Panasonic has always held a global concern for the environment as part of their management philosophy and have accelerated their environmental sustainability strategies through their 'eco ideas' initiative. They aim to be the No.1 Green Innovation Company in the Electronics Industry.



- ⇒ Welcome to FS MacKenzie who have just joined ELUPEG as Corporate Members
- ⇒ New members until April 2012 will be entered into a draw for an iPad2—to join contact [cairentomkins@elupeg.com](mailto:cairentomkins@elupeg.com)
- ⇒ Membership of ELUPEG is a statement about your personal commitment to improve the environment reputation of our industry whilst gaining access to leading edge solutions in Horizontal Collaboration and having access to a network of 1000 supply chain professionals and attending meetings at half price!

## INTERMODAL ROAD TO RAIL PRESENTED BY LUIS RAFECAS , MP&L MANAGER, FORD ESPANA

- Their objective is to achieve sustainable distribution by reducing road traffic, CO2 emissions and cost
- Ford moves about 22% of their vehicles by sea - it is cheaper than rail and ports have invested in flexible ships
- Ford is always looking for more co-modality
- Trends and future requirements include using mixed trains, longer trains, ways of coping with different track widths



## INTERMODALITY AND COLLABORATION AT NISSAN

presented by David Alonso Cobo

For the coming years Automotive Logistics should be ready to face fuel increases, restrictions according to Environmental policy (CO2 emissions) and different European route taxes

One of the ways to avoid it would be to remove volume to the **INTERMODAL** option however this Rail/sea alternative must be **flexible** enough to be adapted to the automotive industries needs: high service frequency, unfailing traceability, **reliable** on the agreed service & focused on customer satisfaction, **quick & efficient** enough to apply any countermeasure in front of an eventual disturbance on the supply chain and overall **COST COMPETITIVE**

Infrastructures must be according to service requirement

## ELUPEG MEDIA PARTNER EVENTS

The Healthcare & Life Sciences Supply Chain Summit 7-8 November 2011 at The Radisson Blu, Brussels, Belgium

The Healthcare & Life Sciences Supply Chain Summit is the most focussed and niche healthcare supply chain meeting place in Europe , bringing together pharmaceuticals manufacturers, medical devices manufacturers and hospital groups to discuss the latest trends, issues and the newest solutions available for healthcare supply chain executives.